

## The Partnership Charter By David Gage

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### **The Partnership Charter By David**

In The Partnership Charter, psychologist and business mediation expert David Gage offers a comprehensive guide to the art of establishing and maintaining a business partnership. The centerpiece of his approach is the Partnership Charter, a document that clearly outlines the goals, expectations, responsibilities, and relationships of the principals.

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### **Preview — The Partnership Charter by David Gage**

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The Partnership Charter (2004) describes how business partners can avoid lasting damage to a business relationship by making sure to talk openly about everything. Using a tested process, business partners can put aside differences and successfully build a strong company together.

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In The Partnership Charter, David walks through a loose, but comprehensive framework of topics that business partners should address BEFORE going into business together. · Partner roles & responsibilities, decision-making authority, salaries, benefits... · Investing capital, taking profits, partner compensation...

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### **The Partnership Charter By David Gage**

In his book The Partnership Charter (2004), David Gage recommends that business partners should put time and energy into nurturing their relationship, not just at the inception of the business but throughout. "Relationships taken for granted are relationships at risk" he says.

### **The Benefits of a Partnership Charter - The Alternative Board**

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### **The Partnership Charter - David Gage - The Personal MBA**

Author David Gage offers an inside view of partnerships, and his case studies make the text a pleasure to read. More importantly, he shows you how to create a partnership charter that will function as your enterprise's Magna Carta the years to come.

### **The Partnership Charter Free Summary by David Gage**

The centerpiece of his approach is the Partnership Charter, a document that clearly outlines the goals, expectations, responsibilities, and relationships of the principals. The charter identifies potential sources of conflict and how they will be resolved, while addressing such sensitive issues as personal styles, values, money, and power.

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Dr. Gage is founder of BMC & business mediation pioneer. His book, The Partnership Charter is a groundbreaking how-to book on healthy business partnerships.

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Editor's note: This article was originally published in the February 20, 2018 edition of The Caucus, a publication of LNP Media Group, Inc. Pennsylvania's decades-old charter school law ranks among

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